

Developing gender-sensitive dairy value chains

Second international meeting on "Milk, vector of development" Session 4 - Social and nutritional aspects of milk and dairy products

Rabat, Morocco, 10-12 may 2017

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Why it is important to address gender in dairy value chains?

- Gender equality is an essential dimension of value chain sustainability
- Gender equality contributes to:
 - value chain efficiency
 - economic growth
 - distribution of benefits and costs among actors







Key Facts – women in agriculture

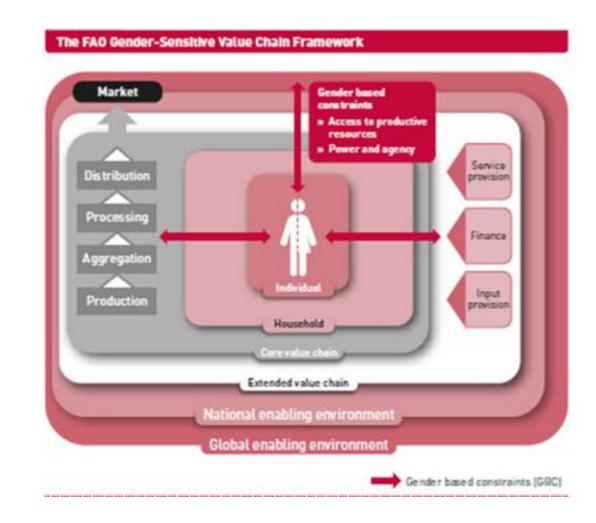
- Women make up **43 percent** of the global agricultural labour force, ranging from 20 percent in Latin America to 50 percent or more in some parts of Africa and Asia, and their participation in agriculture is increasing (FAO SOFA, 2011).
- They play an important role in the dairy sector contributing to daily food security and income generation of rural households.
- Yet, women often have less access than men to productive resources and employment opportunities (FAO, 2011).
- In dairy value chains, women's involvement decreases at the more lucrative activities, such as the processing and retail nodes.

FAO's Gender and Value Chains Guiding Framework

Provides strategic and practical guidance for integration of gender equality in projects and programmes

Includes analysis at individual and household level

Key to selecting appropriate upgrading activities to improve VC performance



Gender-based constraints

Access to productive resources



Agency and power



Some examples:

 In Afghanistan, women involved in FAO's programmes on dairy value chain benefited from increased regular cash income and social capital, and reduced drudgery. Women

• In Kenya, Rwanda and Ethiopia, FAO provides technical assistance and capacity development (at community and institutional level) to selected food value chains and women-led enterprises.

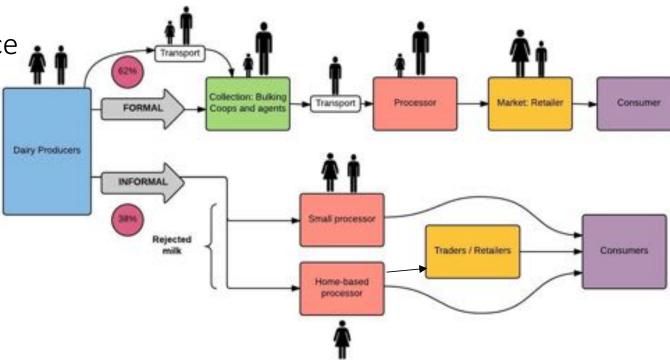
 Other programmes on dairy have been implemented in Panama, Yemen and Lebanon.

How to implement the framework

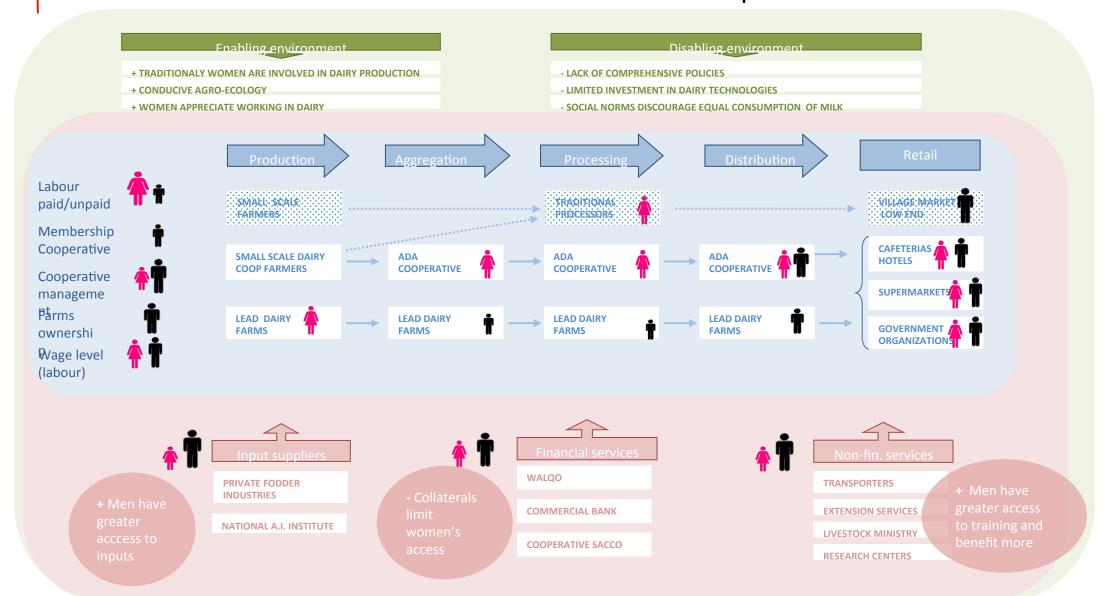
A first step towards implementation: a gender-sensitive analysis of the value chain:

- Map women's work along the chain to make it visible
- Identify gender-based constraints at all levels to analyze:
 - their underlying causes
 - their impact on VC performance
- Identify gender sensitive solutions

Gender-sensitive map of the dairy VC in Ethiopia based on FAO's assessment



Gender-sensitive map of the dairy value chain in East Shewa zone - Ethiopia



Gender-based constraints dairy value chain Kenya

Micro level	Individuals	Disproportionate work-load between women and men
	Households	 Women's limited ownership and control over dairy assets (cattle)
	Communities	 Women's limited access to knowledge and information
		 Women's limited access to capital
		 Women's limited entrepreneurial attitude
Meso level	Institutions and	 Women's limited representation in leadership and management positions in key value chain governance structures
	Services	 Community norms fostering inequalities
Macro level	National policies and plans	 Gender insensitive institutional environment Gender insensitive dairy development programs Limited expertise and tools for gender inclusive value chain development

Project intervention Programme Enabling women to benefit more equally from value chains



Micro level

Dairy farmers
Individuals and HH



Meso level – Farmer's cooperatives Service providers



Macro level
Governments at
national and local
level

Key stakeholders and service providers involved

INDIVIDUALS AND HOUSEHOLDS

Dairy producers, entrepreneurs, family business

BUSINESS SERVICE CENTER

LOCAL EXPERTISE —PUBLIC AND PRIVAT PARTNERS

Kaimosi Training Center – County Government Kenya; suppliers and service providers; processors; rural organizations / cooperatives Lessos in Kenya

NATIONAL EXPERTISE – FAO – PUBLIC AND PRIVAT PARTNERS
Ministry of Agriculture, Livestock and Fisheries – County governments Kenya

INTERNATIONAL EXPERTISE – SOUTH- SOUTH COOPERATION INDIA SEWA – WISE Ethiopia

INTERNATIONAL EXPERTISE - FAO

Insight into Lessos Business Service Center Project Le- BSC **Inputs** Outputs Advisory: strategy Awareness on gender-sensitive cooperative and management governance, management, women's enterprises Technical farming skills Trainings and ToT Entrepreneurial orientation Technology inputs LESSOS DAIRY Training in enterprise development On the job Le-BSC Financial services mentoring/coaching **Business planning** Exposure exhibitions and exchange/field visits, **Business** exposure networking, demonstrations, seminars, testimonials Social services & health Marketing platform Referral to external service providers (on farm and off insurance farm) Reproductive health Marketing linkages and business match making through existing on line platforms (Isoco Ishamba) Employment opportunities Business registration/income tax

Results so far

- Wide interest and participation of involved institutions and supported communities
- Increased production through better feed management and farm organization
- Dairy farmers have been trained and a variety of on and off farm business ideas have emerged! (Fodder as a business, butter and cheese processing, breeding, agro-vets, milk bars, handicraft – non seasonal)
- Community sensitized on more equal division of tasks within the household
- Strengthened links among value chain actors
- Introduction of new technology
- Inputs provided to mainstream gender in Livestock Policy at national and county level

Some good stories...

Rose Bett- Used to keep cows but focused on selling potatoes along the road. She never had time for cows, but after the training she paddocked the farm, dug a bore hole and purchased a water tank. She is now able to get 10 litres of milk per day. Used the income to save at Le PESA (local SACO) and took a loan to pay school fees. She now plans to put up a zero grazing unit.





Lilian Kirwa has been participating in trainings. She is now able to increase production from 5 to 8 litres through better feeding management including additional minerals. She now collects fodder even from neighbors. She also started producing and selling cultured milk and selling about 75 Kes/litre and looks forward to learn packaging.

Enhance gender equality in programmes in the dairy sector can improve incomes and quality of nutrition of poor households, provide employment opportunities and enhance food security while developing the sector.

